



Consolidated Financial Statements

December 31, 2018 and 2017

United Way of Abilene, Inc.

United Way of Abilene, Inc.

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Independent Auditor's Report

To the Board of Directors
United Way of Abilene, Inc.
Abilene, Texas

Report on the Financial Statements

We have audited the accompanying consolidated financial statements of United Way of Abilene, Inc., which comprise the consolidated statements of financial position as of December 31, 2018 and 2017, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of United Way of Abilene, Inc. as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 2 and Note 23 to the financial statements, United Way of Abilene, Inc. has adopted the provisions of Financial Accounting Standards Board Accounting Standards Update 2016-14, *Presentation of Financial Statements of Not-For-Profit Entities*. Net assets at December 31, 2017 have been restated to combine temporarily restricted and permanently restricted net assets into a single category of net assets with donor restrictions. Our opinion is not modified with respect to this matter.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information on pages 30 through 34 is presented for the purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

A handwritten signature in black ink that reads "Eide Bailly LLP". The signature is fluid and cursive, with "Eide" and "Bailly" connected, and "LLP" written in a smaller, separate section.

Abilene, Texas
August 9, 2019

United Way of Abilene, Inc.
Consolidated Statements of Financial Position
December 31, 2018 and 2017

	<u>2018</u>	<u>2017</u> (as restated)
Assets		
Cash and cash equivalents	\$ 731,367	\$ 1,156,386
Cash and cash equivalents - trust funds	- -	39,140
Contract revenue receivable	103,444	139,042
Receivables - other	363	22,913
Campaign promises to give, net	1,024,498	1,100,512
Prepaid expenses	11,650	13,982
Investments	2,936,506	2,279,654
Cash surrender value of life insurance	19,202	4,683
Beneficial interest in assets held by others	46,528	49,927
Endowment promises to give, net of discount	954,570	1,134,701
Property and equipment, net	<u>47,171</u>	<u>34,827</u>
 Total assets	 <u>\$ 5,875,299</u>	 <u>\$ 5,975,767</u>
Liabilities and Net Assets		
Liabilities		
Accounts payable	\$ 31,970	\$ 22,110
Deferred revenue	13,986	35,086
Payroll and benefits payable	56,631	68,745
Community funds commitment	1,339,990	1,301,032
Trust funds payable	- -	39,140
Total liabilities	<u>1,442,577</u>	<u>1,466,113</u>
 Net Assets		
Without donor restrictions (Note 10)	1,685,259	1,640,733
With donor restrictions (Note 11)	<u>2,747,463</u>	<u>2,868,921</u>
Total net assets	<u>4,432,722</u>	<u>4,509,654</u>
 Total liabilities and net assets	 <u>\$ 5,875,299</u>	 <u>\$ 5,975,767</u>

	2018		
	Without Donor Restriction	With Donor Restriction	Total
OPERATING REVENUES			
Public support from annual campaigns			
2018 - 2019 Campaign	\$ -	\$ 1,675,748	\$ 1,675,748
2017 - 2018 Campaign	1,188	110,119	111,307
2016 - 2017 Campaign	-	-	-
2015 - 2016 Campaign	-	-	-
Federal and state employee campaigns	-	2,038	2,038
Foundation contributions, net of discount	-	84,730	84,730
Satisfaction of program or period			
restriction (Note 12)	1,980,796	(1,980,796)	-
Total public support	<u>1,981,984</u>	<u>(108,161)</u>	<u>1,873,823</u>
Other public support and revenues			
TXU Energy Aid Program	-	66,791	66,791
First Responders Emergency and Disaster Aid	-	4,100	4,100
Community network - state contracts	431,097	-	431,097
Community network - other funding	107,480	29,024	136,504
Special events			
Gross revenue from special events	258,529	-	258,529
Less cost of direct benefits to donors	(56,363)	-	(56,363)
Net revenue from special events	<u>202,166</u>	<u>-</u>	<u>202,166</u>
Assets for Independence	3,570	-	3,570
CFC administrative reimbursement	620	-	620
Sponsorships	25,525	-	25,525
Investment return, net	11,260	(22,294)	(11,034)
Other revenue	11,284	-	11,284
Net assets released from restrictions			
Satisfaction of program or period			
restriction (Note 12)	87,519	(87,519)	-
Total revenue and other support	<u>880,521</u>	<u>(9,898)</u>	<u>870,623</u>
Total revenue and support	<u>2,862,505</u>	<u>(118,059)</u>	<u>2,744,446</u>
OPERATING EXPENSES:			
Program services	2,213,394	-	2,213,394
Supporting services	604,585	-	604,585
Total expenses	<u>2,817,979</u>	<u>-</u>	<u>2,817,979</u>
OPERATING EXCESS (LOSS)	44,526	(118,059)	(73,533)
Change in Beneficial Interest in Assets Held by Others	-	(3,399)	(3,399)
Change in net assets	44,526	(121,458)	(76,932)
Net Assets at Beginning of Year	1,640,733	2,868,921	4,509,654
Net Assets at End of Year	<u>\$ 1,685,259</u>	<u>\$ 2,747,463</u>	<u>\$ 4,432,722</u>

United Way of Abilene, Inc.
Consolidated Statements of Activities
Years Ended December 31, 2018 and 2017

2017 (as restated)		
Without Donor Restriction	With Donor Restriction	Total
\$ -	\$ 125,000	\$ 125,000
- 1,809,475	1,809,475	1,809,475
- 125,926	125,926	125,926
- 2,331	2,331	2,331
- 1,926	1,926	1,926
- 67,438	67,438	67,438
<u>1,847,124</u>	<u>(1,847,124)</u>	<u>-</u>
<u>1,847,124</u>	<u>284,972</u>	<u>2,132,096</u>
- 98,708	98,708	98,708
- 3,600	3,600	3,600
420,196	-	420,196
104,224	22,925	127,149
197,464	-	197,464
(66,120)	-	(66,120)
<u>131,344</u>	<u>-</u>	<u>131,344</u>
33	-	33
16,958	-	16,958
17,245	-	17,245
56,881	72,797	129,678
23,473	-	23,473
<u>128,403</u>	<u>(128,403)</u>	<u>-</u>
<u>898,757</u>	<u>69,627</u>	<u>968,384</u>
<u>2,745,881</u>	<u>354,599</u>	<u>3,100,480</u>
2,053,121	-	2,053,121
625,516	-	625,516
<u>2,678,637</u>	<u>-</u>	<u>2,678,637</u>
67,244	354,599	421,843
-	6,372	6,372
67,244	360,971	428,215
<u>1,573,489</u>	<u>2,507,950</u>	<u>4,081,439</u>
<u>\$ 1,640,733</u>	<u>\$ 2,868,921</u>	<u>\$ 4,509,654</u>

	2018			
	Program Services			
	Allocations and Grants	Community Impact	Community Investment	Total Program Services
Allocations and Grants:				
Allocations	\$ 1,455,400	\$ 6,000	\$ -	\$ 1,461,400
Assistance grants	-	74,958	-	74,958
Total allocations and grants	1,455,400	80,958	-	1,536,358
Personnel Expenses:				
Salaries and wages	-	333,810	10,050	343,860
Payroll taxes	-	26,149	800	26,949
Retirement	-	17,235	-	17,235
Health insurance	-	57,139	-	57,139
Workers compensation insurance	-	1,156	-	1,156
Staff development	-	1,518	-	1,518
Contract services	-	66,584	-	66,584
Total personnel expenses	-	503,591	10,850	514,441
Other Expenses:				
Membership investment - Texas	-	-	-	-
Membership investment - UWA	-	-	-	-
Occupancy	-	19,277	-	19,277
Telephone	-	6,101	-	6,101
Office supplies	-	13,231	-	13,231
Postage	-	140	-	140
In-kind expense	-	-	-	-
Equipment repairs, maintenance and lease	-	3,969	-	3,969
Office equipment	-	4,446	-	4,446
Information system expense	-	3,506	-	3,506
IT consulting - tech support	-	3,780	-	3,780
Volunteer appreciation & awards	-	-	-	-
Community event participation	-	10,530	-	10,530
Travel	-	4,884	-	4,884
Dues/memberships	-	1,719	-	1,719
Professional fees	-	3,347	-	3,347
Printing	-	1,714	-	1,714
Insurance expense	-	1,736	-	1,736
Bank, credit card, and trust fees	-	-	-	-
Marketing and advertising	-	12,782	-	12,782
Event & meeting expense	-	19,212	566	19,778
Cost of direct benefits to donors	-	-	-	-
Direct program assistance	-	7,149	-	7,149
Indirect cost allocation	-	43,908	-	43,908
Total other expenses before depreciation	-	161,431	566	161,997
Depreciation	-	598	-	598
Less expenses included with revenues on the the statement of activities				
Cost of direct benefits to donors	-	-	-	-
Total Expenses	\$ 1,455,400	\$ 746,578	\$ 11,416	\$ 2,213,394

See Notes to Consolidated Financial Statements

United Way of Abilene, Inc.
 Consolidated Statements of Functional Expenses
 Years Ended December 31, 2018 and 2017

2018				
Supporting Services				
General & Administrative	Fundraising	Total Support Services	Total	
\$	\$	\$	\$	
-	-	-	1,461,400	
-	-	-	74,958	
<hr/>	<hr/>	<hr/>	<hr/>	1,536,358
144,564	114,042	258,606	602,466	
11,780	8,947	20,727	47,676	
15,129	-	15,129	32,364	
13,007	5,046	18,053	75,192	
957	-	957	2,113	
1,826	1,681	3,507	5,025	
5,312	-	5,312	71,896	
<hr/>	<hr/>	<hr/>	<hr/>	836,732
-	5,594	5,594	5,594	
-	27,692	27,692	27,692	
15,960	-	15,960	35,237	
2,796	-	2,796	8,897	
4,823	71	4,894	18,125	
5,992	-	5,992	6,132	
-	66,650	66,650	66,650	
4,744	-	4,744	8,713	
2,070	-	2,070	6,516	
9,810	2,319	12,129	15,635	
2,385	-	2,385	6,165	
515	274	789	789	
225	-	225	10,755	
3,353	3,856	7,209	12,093	
442	75	517	2,236	
19,461	-	19,461	22,808	
7,851	5,204	13,055	14,769	
15,986	-	15,986	17,722	
854	2,568	3,422	3,422	
298	11,630	11,928	24,710	
5,086	86,609	91,695	111,473	
-	56,363	56,363	56,363	
-	-	-	7,149	
<hr/>	<hr/>	<hr/>	<hr/>	-
(43,908)	-	(43,908)	-	
<hr/>	<hr/>	<hr/>	<hr/>	489,645
11,009	-	11,009	11,607	
<hr/>	<hr/>	<hr/>	<hr/>	11,607
-	(56,363)	(56,363)	(56,363)	
<hr/>	<hr/>	<hr/>	<hr/>	(56,363)
\$ 262,327	\$ 342,258	\$ 604,585	\$ 2,817,979	

	2017			
	Program Services			
	Allocations and Grants	Community Impact	Community Investment	Total Program Services
Allocations and Grants				
Allocations	\$ 1,293,894	\$ -	\$ -	\$ 1,293,894
Assistance grants	-	118,224	-	118,224
Total allocations and grants	<u>1,293,894</u>	<u>118,224</u>	<u>-</u>	<u>1,412,118</u>
Personnel Expenses				
Salaries	-	363,652	6,450	370,102
Payroll taxes	-	27,559	494	28,053
Retirement	-	14,948	-	14,948
Health insurance	-	40,963	-	40,963
Workers compensation insurance	-	1,076	-	1,076
Staff development	-	2,682	-	2,682
Contract services	-	34,284	-	34,284
Total personnel expenses	<u>-</u>	<u>485,164</u>	<u>6,944</u>	<u>492,108</u>
Other Expenses				
Membership investment - Texas	-	-	-	-
Membership investment - UWA	-	-	-	-
Occupancy	-	16,410	-	16,410
Telephone	-	5,420	-	5,420
Office supplies	-	9,271	-	9,271
Postage	-	32	-	32
In-kind expense	-	-	-	-
Equipment repairs, maintenance and lease	-	5,350	-	5,350
Information system expense	-	6,265	-	6,265
Conference and training	-	8,614	-	8,614
Volunteer appreciation and awards	-	-	-	-
Community event participation	-	5,706	-	5,706
Dues and memberships	-	1,296	-	1,296
Professional fees	-	11,757	-	11,757
Printing	-	4,023	-	4,023
Insurance expense	-	1,941	-	1,941
Bank, credit card, and trust fees	-	48	-	48
Marketing and advertising	-	12,497	-	12,497
Events and meeting expenses	-	11,087	590	11,677
Cost of direct benefit to donors	-	-	-	-
Direct program assistance	-	13,708	-	13,708
Indirect cost allocation	-	33,296	-	33,296
Total other expenses before depreciation	<u>-</u>	<u>146,721</u>	<u>590</u>	<u>147,311</u>
Depreciation	<u>-</u>	<u>1,584</u>	<u>-</u>	<u>1,584</u>
Less expenses included with revenues on the statement of activities				
Cost of direct benefits to donors	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total expenses included in the expense section on the statement of activities	<u>\$ 1,293,894</u>	<u>\$ 751,693</u>	<u>\$ 7,534</u>	<u>\$ 2,053,121</u>

United Way of Abilene, Inc.
 Consolidated Statements of Functional Expenses
 Years Ended December 31, 2018 and 2017

2017			
Supporting Services			
General & Administrative	Fundraising	Total Support Services	Total
\$	\$	\$	\$
-	-	-	1,293,894
-	-	-	118,224
<u>-</u>	<u>-</u>	<u>-</u>	<u>1,412,118</u>
141,747	126,295	268,042	638,144
10,975	9,667	20,642	48,695
15,603	5,994	21,597	36,545
16,698	5,694	22,392	63,355
1,275	-	1,275	2,351
3,539	1,283	4,822	7,504
7,462	-	7,462	41,746
<u>197,299</u>	<u>148,933</u>	<u>346,232</u>	<u>838,340</u>
-	5,213	5,213	5,213
-	29,828	29,828	29,828
15,960	-	15,960	32,370
2,763	-	2,763	8,183
3,608	74	3,682	12,953
4,438	52	4,490	4,522
-	55,741	55,741	55,741
7,121	-	7,121	12,471
11,043	1,348	12,391	18,656
5,371	408	5,779	14,393
299	2,718	3,017	3,017
-	-	-	5,706
397	-	397	1,693
17,825	70	17,895	29,652
8,861	26,776	35,637	39,660
21,171	-	21,171	23,112
2,805	-	2,805	2,853
1,082	6,190	7,272	19,769
4,398	63,410	67,808	79,485
-	66,120	66,120	66,120
-	-	-	13,708
<u>(33,296)</u>	<u>-</u>	<u>(33,296)</u>	<u>-</u>
<u>73,846</u>	<u>257,948</u>	<u>331,794</u>	<u>479,105</u>
13,610	-	13,610	15,194
-	(66,120)	(66,120)	(66,120)
<u>\$ 284,755</u>	<u>\$ 340,761</u>	<u>\$ 625,516</u>	<u>\$ 2,678,637</u>

United Way of Abilene, Inc.
Consolidated Statements of Cash Flows
Years Ended December 31, 2018 and 2017

	2018	2017
Cash Flows from Operating Activities		
Change in net assets	\$ (76,932)	\$ 428,215
Adjustments to reconcile change in net assets to net cash from (used for) operating activities		
Net unrealized (gain) loss on investing	58,463	(99,296)
Change in beneficial interest in assets held with CFA	3,399	(6,372)
Depreciation	11,607	15,194
Contributions restricted for endowment	(74,524)	(52,241)
Change in cash value of life insurance	(14,519)	-
Noncash contributions (stock)	(49,582)	-
Changes in assets and liabilities		
Contract revenue receivable	35,598	17,000
Receivables - other	22,550	16,740
Campaign promises to give, net	76,014	(96,791)
Prepaid expenses	2,332	(2,430)
Accounts payable	9,860	7,293
Deferred revenue	(21,100)	(42,975)
Payroll and benefits payable	(12,114)	9,555
Community funds commitment	38,958	1,032
Trust funds payable	<u>(39,140)</u>	<u>(11,772)</u>
Net Cash from (used for) Operating Activities	<u>(29,130)</u>	<u>183,152</u>
Cash Flows used for Investing Activities		
Purchase of investments	(1,630,051)	(968,037)
Proceeds from sales of investments	964,318	37,904
Acquisition of property and equipment	<u>(23,951)</u>	<u>(24,673)</u>
Net Cash used for Investing Activities	<u>(689,684)</u>	<u>(954,806)</u>
Cash Flows from Financing Activities		
Collections of contributions restricted for long-term investment	<u>254,655</u>	<u>222,119</u>
Net Cash from Financing Activities	<u>254,655</u>	<u>222,119</u>
Net Change in Cash and Cash Equivalents	(464,159)	(549,535)
Cash and Cash Equivalents at Beginning of Year	<u>1,195,526</u>	<u>1,745,061</u>
Cash and Cash Equivalents at End of Year	<u>\$ 731,367</u>	<u>\$ 1,195,526</u>
Reconciliation to Statement of Financial Position		
Cash and cash equivalents	\$ 731,367	\$ 1,156,386
Cash and cash equivalents - trust funds	-	39,140
Total cash and cash equivalents	<u>\$ 731,367</u>	<u>\$ 1,195,526</u>

Note 1 - Organization and Nature of Activities

The accompanying consolidated financial statements include the financial position, activities, functional expenses, and cash flows of United Way of Abilene, Inc. (United Way of Abilene) and its subsidiary, United Way Foundation of Abilene (the Foundation). All significant interrelated accounts and transactions have been eliminated in the consolidated financial statements.

About United Way of Abilene

United Way of Abilene, Inc., a not-for-profit organization, improves lives by leveraging the intellectual, organizational, institutional, financial, faith-based, and personal resources of its local communities to promote the health, education, and financial stability of every person in West Central Texas. United Way of Abilene's volunteer Community Investment Review Team identifies the greatest needs of local citizens in areas of health, education, and financial stability and recommends investment funding allocations for locally evaluated programs that address those needs.

About the Foundation

The Foundation, a not-for-profit organization, exists to build a permanent, sustainable avenue of support for the future of Abilene and West Central Texas. Through gifts, bequests, and planned giving, the Foundation generates a stable source of income to ensure continued funding for the network of agencies and programs supported by United Way of Abilene. Giving to the Foundation creates an enduring legacy that benefits the donor's local community for future generations.

Other Activities

United Way of Abilene serves as the fiscal agent for the Greater West Central Texas Combined Federal Campaign (CFC), the Big Country Volunteer Organization Active in Disaster (BC VOAD), 2-1-1 A Call for Help (2-1-1 TX ACFH), TXU Energy Aid Program (TXU), the Taylor County Law Enforcement After-hours Emergency Assistance Project (LEAEAP), First Responders Emergency and Disaster Assistance (FREDA) program, Military Partnership of West Central Texas (Military Partnership), and Texas Resources for Iraq-Afghanistan Deployment (TRIAD).

Note 2 - Summary of Significant Accounting Policies

A summary of United Way of Abilene's significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows:

Basis of Presentation

The accompanying consolidated financial statements have been prepared using the accrual basis of accounting in accordance with generally accepted accounting principles. Accordingly, the consolidated financial statements are presented based on the existence or absence of donor-imposed restrictions. Net assets and changes in net assets are classified and reported according to two types of net assets: net assets without donor restrictions and net assets with donor restrictions.

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor-imposed restrictions. The governing board has designated, from net assets without donor restrictions, net assets for an operating reserve and other various items.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. The entity reports contributions as restricted support if they are received with donor stipulations that limit the use of the donated assets. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both. These releases result in reclassifications from net assets with donor restrictions to net assets without donor restrictions.

Revenues are reported as increases in net assets without donor restriction unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restriction unless their use is restricted by explicit donor stipulation or by law. Expirations of time or purpose restrictions on net assets are reported as reclassifications between the applicable classes of net assets. Contributions received with donor-imposed restrictions that are met in the same year as received are reported as revenues of the net asset with restrictions class, and reclassification to net assets without donor restrictions is made to reflect the expiration of such restrictions.

Contributions

Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as prior collection history, type of contribution, and nature of fund-raising activity.

Annual Campaign Revenue and Promises to Give

Annual campaigns for United Way of Abilene, the Combined Federal Campaign (CFC), and the State Employee Charitable Campaign (SECC) are conducted to raise support for program funding, allocations to participating agencies, and services to the community. Historically, United Way of Abilene has acted as a fiscal agent for the CFC and only recognizes the promise to give receivable and contribution revenue that are designated for United Way of Abilene. The promise to give receivable is recorded and contribution revenue is recognized when the pledge is received. An allowance is provided for amounts estimated to be uncollectible based on prior collection history. Allowances for uncollectible promises to give receivable at December 31, 2018 and 2017 were \$137,871 (for campaign years 2019 and 2018) and \$162,566 (for campaign years 2018 and 2017), respectively, which are considered adequate to cover uncollected pledges. Pledges are unsecured and primarily from donors in the West Central Texas area and are generally due within one year, with the exception of one pledge to the Foundation. Campaign contributions that have not been appropriated for expenditure have a donor-imposed time restriction and, accordingly, are reported as net assets with donor restrictions.

Contract Revenues and Other Receivables

Contract revenues and other receivables are recorded at the contractual amounts owed by state and local governments and other parties. These receivables are unsecured and considered past due based on contractual terms. Management evaluates the collectability of these receivables and has determined that all amounts are collectable.

Community Funds Commitment

United Way of Abilene recognizes a liability for the allocations committed to be paid to participating agencies from the current year campaign. The commitment is normally paid as allocations to the recipient agencies over the subsequent 12-month allocation cycle. The community funds commitments of \$1,339,990 and \$1,301,032 are reflected as an expense and accrued at December 31, 2018 and 2017, respectively.

Cash and Cash Equivalents

For the purpose of the consolidated statement of cash flows, United Way of Abilene considers all cash investments with original maturities of three months or less to be cash equivalents. Cash and highly liquid financial instruments restricted to permanent endowment or other long-term purposes are excluded from this definition.

Investments

Investment purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are recorded at fair value in the consolidated statement of financial position. Investment earnings are reported net of investment expenses of \$10,017 and \$9,304 for the years ended December 31, 2018 and 2017, respectively, and are recorded in the consolidated statement of activities.

Property and Equipment

Furniture and equipment are stated at cost. Donated fixed assets are capitalized at estimated fair value and recorded as contributions in the year received. Maintenance, repairs, and renewals are expensed as incurred, while long-lived additions and improvements are capitalized. Depreciation is provided in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives of five to fifteen years on a straight-line basis.

United Way of Abilene reviews the carrying values of property and equipment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. There were no indicators of asset impairment during the years ended December 31, 2018 and 2017.

Compensated Absences

Eligible employees are entitled to paid time off. Depending upon the length of employment, an employee can earn from 144 to 224 hours of paid time off annually. If unused at year end, up to one-half of the applicable annual allotment of hours may be accrued and carried forward. United Way of Abilene's liability for compensated absences at December 31, 2018 and 2017 was \$15,600 and \$14,452, respectively.

Fair Value Measurements

Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 820 Fair Value Measurements and Disclosures (ASC 820) provides a framework for measuring the fair value of assets and liabilities and illustrates key considerations in determining the fair value of a financial asset when the market for that financial asset is not active. The standard establishes a hierarchy that prioritizes the inputs to fair value measurements based on the extent to which inputs to valuation techniques are observable in the marketplace. United Way of Abilene has implemented this standard with respect to the valuation of its financial assets and liabilities and their corresponding designations within the fair value hierarchy described in Note 18.

Marketing and Advertising Costs

Marketing and advertising costs are expensed as incurred and totaled \$24,710 and \$37,962 for the years ended December 31, 2018 and 2017, respectively.

Donated Services

A substantial number of volunteers make significant contributions of time to United Way of Abilene's programs and fund-raising campaigns. The value of this contributed time does not meet the criteria for recognition as contributed service revenue/expense and, accordingly, is not reflected in the accompanying consolidated financial statements.

Functional Allocation of Expenses

United Way of Abilene's expenses are reported by direct cost and other costs allocated across the program and supporting services categories in the statements of functional expenses. Personnel expenses and certain other allocations to the program and supporting services are based on an analysis of personnel time charged to the specific services. Allocations to program services are made in three different categories. *Allocations and Grants* are the direct dollar allocations through various funding streams made to program providers. *Community Impact* includes the expenses for all programs and activities that directly affect the citizens of West Central Texas. Included in this category are 2-1-1 TX ACFH (see Note 15), TRIAD, the Assets for Independence Program, and other impact programs. The expenses reflected in the *Community Investment* category are those directly associated with the request for proposals and volunteer review process to evaluate programs that will move the community toward attaining the Community Vision Goals; monitoring and ongoing evaluations of programs; and determining the dollar investments to programs and collaborations.

Uses of Estimates

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results may differ from these estimates.

Income Tax Status

United Way of Abilene, Inc. and United Way Foundation of Abilene are organized as Texas nonprofit corporations and have been recognized by the IRS as exempt from federal income taxes under IRC Section 501(a) as organizations described in IRC section 501(c)(3), qualify for the charitable contribution deduction, and have been determined not to be private foundations under IRC Sections 509(a)(1) and (3), respectively. Each entity is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the entities are subject to income tax on net income that is derived from business activities that are unrelated to their exempt purposes.

Beneficial Interest in Assets Held by the Community Foundation

During 1993, the United Way of Abilene established an endowment fund that is perpetual in nature (the fund) under the Community Foundation of Abilene (CFA) and named United Way of Abilene as beneficiary. The agreement established an endowment fund at CFA to which donors could contribute at any time. The endowment fund is designated to support the charitable purposes of United Way of Abilene. The beneficiary cannot be changed, and if the fund is terminated, remaining funds will be distributed to the United Way of Abilene. The fund is held and invested by CFA for the benefit of United Way of Abilene's benefit and is reported at net asset value (NAV) per share, or its equivalent, such as member units or an ownership interest in partners' capital, as a practical expedient to estimate the fair value in the statements of financial position, with distributions and changes in fair value recognized in the statements of activities.

Change in Accounting Policy

As of January 1, 2018, United Way of Abilene, Inc. adopted the provisions of Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements for Not-For-Profit Entities*. The provisions of the ASU replace the existing three classes of net assets with two new classes (net assets without donor restrictions and net assets with donor restrictions). The ASU introduces new disclosure requirements to improve a financial statement user's ability to assess an Organization's liquidity and exposure to risk. The ASU also introduces new reporting requirements to present expenses by both function and natural classification in a single location and to present investment returns on the statements of activities net of external and direct internal investment expenses.

The amendments should be applied on a retrospective basis. United Way of Abilene, Inc. has adopted this standard as management believes the standard improves the usefulness and understandability of United Way of Abilene, Inc.'s financial reporting.

Note 3 - Liquidity and Availability

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position, comprise the following:

	2018	2017
Cash and cash equivalents	\$ 731,367	\$ 1,156,386
Accounts receivable	104,609	161,955
Campaign promises to give, net	1,024,498	1,100,512
Endowment promises to give due within one year	200,723	203,392
Investments	<u>2,936,506</u>	<u>2,279,654</u>
 Total financial assets available within one year	 4,997,703	 4,901,899
 Less:		
Amounts unavailable for general expenditures within one year due to:		
Donor restrictions as to purpose	(596,041)	(788,623)
Donor restrictions in perpetuity	(1,350,322)	(1,098,169)
Amounts unavailable to management without board approval:		
Board-designated for quasi-endowment (Notes 10, 19)	(580,411)	(573,105)
Board-designated as to purpose (Note 10)	<u>(421,610)</u>	<u>(439,796)</u>
 Total financial assets available to management for general expenditure within one year	 <u>\$ 2,049,319</u>	 <u>\$ 2,002,206</u>

Endowment funds consist of donor-restricted endowments and funds designated by the board as endowments. Income from donor-restricted endowments is restricted for specific purposes, with the exception of the amounts available for general use. Donor-restricted endowment funds are not available for general expenditure.

A board-designated quasi-endowment of \$580,411 and \$573,105 at December 31, 2018 and 2017, respectively, is subject to a spending policy as described in Note 20. Although the Organization does not intend to spend from this board-designated quasi-endowment (other than amounts appropriated for general expenditure as part of the Board's annual budget approval and appropriation), these amounts could be made available if necessary.

As part of a liquidity management plan, cash in excess of daily requirements is invested in short-term investments and money market funds. Occasionally, the Board designates a portion of any operating surplus to its operating reserve, which was \$345,000 as of December 31, 2018 and 2017.

Note 4 - Contract Revenue Receivable

United Way of Abilene has contracted with the Texas Health and Human Services Commission (HHSC) Texas Information and Referral Network (TIRN) to provide health and human services information and referrals. These contracts provide funding for 2-1-1 TX ACFH. The amount receivable under these contracts as of December 31, 2018 and 2017 were \$95,478 and \$129,157, respectively. At December 31, 2018 and 2017, \$2,232 and \$2,310, respectively, were receivable on a contract to provide educational and community building services at the Villages at Westlake Community in Abilene. At December 31, 2018 and 2017, \$5,735 and \$7,575, respectively, were receivable under a contract with the City of Abilene for funding of Regionally Coordinated Transportation Planning and 2-1-1 TX ACFH.

Note 5 - Property and Equipment

Property and equipment at December 31, 2018 and 2017, consisted of the following:

	2018	2017
Furniture and equipment	\$ 223,561	\$ 221,110
Software	17,150	17,150
Leasehold improvements	21,500	-
Accumulated depreciation	<u>(215,040)</u>	<u>(203,433)</u>
Property and equipment, net	<u><u>\$ 47,171</u></u>	<u><u>\$ 34,827</u></u>

Depreciation expense totaled \$11,607 and \$15,194 for the years ended December 31, 2018 and 2017, respectively.

Note 6 - Campaign Promises to Give

Campaign promises to give receivable includes United Way of Abilene's pledges and pledges designated to United Way of Abilene from the CFC and the SECC. All pledges are expected to be collected within the next year. A summary of the annual campaign promises to give receivable and the allowance for uncollectible promises to give as of December 31, 2018 and 2017 is as follows:

	2018	2017
Promises to Give Receivable		
United Way 2018-2019 campaign	\$ 1,059,983	\$ 75,000
United Way 2017-2018 campaign	101,883	1,080,692
United Way 2016-2017 campaign	-	106,973
Combined Federal 2017-2018 campaign	303	-
Combined Federal 2016-2017 campaign	-	61
State Employees 2014-2016 campaign	200	428
Total promises to give receivable	<u>1,162,369</u>	<u>1,263,154</u>
Allowance for Uncollectible Promises to Give		
United Way 2018-2019 campaign	(80,000)	-
United Way 2017-2018 campaign	(57,804)	(90,000)
United Way 2016-2017 campaign	-	(72,532)
Combined Federal 2017-2018 campaign	(67)	-
Combined Federal 2016-2017 campaign	-	(33)
State Employees 2014-2016 campaign	-	(77)
Total allowance for uncollectible promises to give	<u>(137,871)</u>	<u>(162,642)</u>
Net promises to give receivable	<u><u>\$ 1,024,498</u></u>	<u><u>\$ 1,100,512</u></u>

There were \$173,546 and \$173,898 in related party promises to give receivable recorded as of December 31, 2018 and 2017, respectively.

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

Note 7 - Endowment Promises to Give

Endowment promises to give receivable are as follows at December 31, 2018 and 2017:

	2018	2017
Unconditional promises expected to be collected		
Less than one year	\$ 200,722	\$ 203,392
One year to five years	800,000	800,000
Greater than five years	-	200,000
	<u>1,000,722</u>	<u>1,203,392</u>
Less: Discount on promises to give	<u>46,152</u>	<u>68,691</u>
	<u><u>\$ 954,570</u></u>	<u><u>\$ 1,134,701</u></u>
Total Endowment promises to give, net		

The Foundation's endowment promises to give receivable has been discounted at a rate of 2.42%. The pledge is from a single donor. There were \$954,570 and \$1,132,201 in related party endowment promises to give receivable as of December 31, 2018 and 2017, respectively.

Note 8 - Lease Commitments

United Way of Abilene has a lease commitment for office space at 240 Cypress Street in Abilene, Texas and various equipment leases. Future minimum lease payments under these leases are:

2019	\$ 34,108
2020	34,108
2021	34,108
2022	33,023
2023	31,124
Thereafter	<u>90,000</u>
Total minimum lease payments	<u><u>\$ 256,471</u></u>

Rental expense for each of the years ended December 31, 2018 and 2017 was \$33,317 and \$36,660, respectively.

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

Note 9 - Allocations and Grants

United Way of Abilene has committed to pay agency allocations to the following agencies during the years ended December 31, 2018 and 2017:

	Commitment at 12/31/18	Allocations Paid in 2018	Commitment at 12/31/17	Allocations Paid in 2017
Agency Allocations				
Abilene Hope Haven	\$ 120,000	\$ 125,000	\$ 120,000	\$ 120,000
Abilene Police Foundation	-	5,000	-	-
Abilene Taylor Public Health District	50,000	49,797	48,000	38,000
Adult Protective Services Partners	10,000	15,225	14,625	14,000
Alliance for Women and Children	24,000	15,225	14,625	38,000
Alzheimer's Association, North Central Texas	28,500	30,127	28,500	27,000
Ben Richey Boys Ranch	43,354	45,492	43,354	41,500
Big Brothers Big Sisters - Lone Star	72,177	74,879	72,177	69,091
Big Country CASA	78,000	56,595	31,845	29,000
Boys and Girls Club of Abilene	82,529	85,719	82,529	79,000
Cancer Services Network	63,000	65,551	63,185	59,000
Center for Contemporary Arts	6,000	5,500	5,000	5,000
Christian Service Center of Abilene	-	12,000	-	-
City of Abilene Adaptive Recreation Services	50,000	45,876	43,876	42,000
Communities in Schools of the Big Country	104,500	107,000	104,500	86,000
Connecting Caring Communities	-	-	-	3,308
Day Nursery of Abilene	157,206	162,206	157,206	149,000
Dyess Youth Center	2,500	3,000	2,500	2,500
Faith Works of Abilene	40,000	46,974	34,474	33,000
Girl Scouts	2,400	2,900	2,400	3,000
Hug-A-Root Family Farms	-	-	-	9,000
New Beginnings Big Country	-	12,000	-	-
Noah Project	120,190	122,690	120,190	119,500
Presbyterian Medical Care Mission	60,000	104,500	102,000	85,000
REACH for a Difference	-	5,000	-	-
Regional Victims Crisis Center	72,000	58,524	56,412	54,000
ResourceCare	72,000	74,696	72,000	73,000
Southwestern Diabetic Foundation	9,163	9,163	9,163	13,909
Texas Trails Council, BSA	27,550	28,582	27,550	24,000
The Salvation Army	-	-	-	30,000
YMCA of Abilene	44,921	47,221	44,921	43,000
Special Distributions	-	-	-	3,054
 Community Funds Commitment	 \$ 1,339,990	 \$ 1,416,442	 \$ 1,301,032	 \$ 1,292,862

United Way of Abilene records its allocations and grants on an accrual basis, whereby all funds raised from the annual campaign that have been committed to be paid out in the form of allocations and grants to participating agencies are accrued at year end.

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

In 2018 and 2017, United Way of Abilene made special distributions to certain charities in addition to its Community Funds Commitments at December 31, 2018 and 2017, respectively. In addition, certain Community Funds Commitments as of December 31, 2017 were cancelled during the year ended December 31, 2018. Below is a reconciliation of the Community Funds Commitments to total allocations per the statement of functional expenses (SOFE):

	2018	2017
Reconciliation to Statement of Functional Expense		
Community Funds Commitment	\$ 1,339,990	\$ 1,301,032
Reversal of prior year funds not paid	-	(10,192)
Catalyst grants	60,250	-
Special allocations	<u>55,160</u>	<u>3,054</u>
 Total Allocations per SOFE	 <u>\$ 1,455,400</u>	 <u>\$ 1,293,894</u>

Note 10 - Net Assets Without Donor Restriction

The following unrestricted net assets were designated by the board at December 31, 2018 and 2017:

	2018	2017
Designated		(as restated)
Emergency assistance	\$ 21,829	\$ 21,829
United Way Life	54,781	72,967
Operating reserve	345,000	345,000
Quasi-endowment	<u>580,411</u>	<u>573,105</u>
Total designated net assets without donor restriction	<u>1,002,021</u>	<u>1,012,901</u>
Undesignated net assets	<u>683,238</u>	<u>627,832</u>
 Total net assets without donor restriction	 <u>\$ 1,685,259</u>	 <u>\$ 1,640,733</u>

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

Note 11 - Net Assets With Donor Restriction

The following net assets had donor-imposed restrictions as of December 31, 2018 and 2017:

	2018	2017 (as restated)
Subject to Expenditure for Specified Purpose		
Campaign Pledges	\$ 460,759	\$ 643,443
TRIAD Military Assistance Grant	441	441
Support for 2-1-1	10,333	1,161
Homeless Needs Assessment	5,040	5,040
First Responders Emergency and Disaster Assistance	10,046	10,711
Texas Coalition for the Homeless	6,972	4,587
Disaster Response	1,500	1,500
Resources Roundup	2,930	1,576
Military Support	50	-
Annual Meeting	100	-
	<u>498,171</u>	<u>668,459</u>
Endowments		
Subject to endowment spending policy and appropriation	<u>2,202,764</u>	<u>2,150,535</u>
Not subject to spending policy or appropriation		
Beneficial interest in assets held by Community Foundation	<u>46,528</u>	<u>49,927</u>
 Total net assets with donor restriction	 <u>\$ 2,747,463</u>	 <u>\$ 2,868,921</u>

Note 12 - Net Assets Released from Restrictions

The sources of net assets released from temporary donor restrictions by incurring expenses satisfying the restricted purposes were as follows for the years ended December 31, 2018 and 2017:

Release from Restriction	2018	2017
Expiration of time restrictions		
2017 and prior Campaign revenue	\$ -	\$ 528,969
2018 Campaign revenue	628,562	1,301,032
	<hr/>	<hr/>
	628,562	1,830,001
Satisfaction of purpose restrictions		
2019 Campaign revenue	1,339,990	-
Federal and state employee campaigns	2,038	1,926
TXU Energy Assistance	66,793	98,708
2-1-1 A Call for Help	827	5,340
Basic Needs Network - Texas Coalition for the Homeless	5,289	-
West TX Homeless Comission VISTA	-	3,638
Homeless Needs Assessment	-	11,000
Resources Roundup	7,845	7,624
SODA District Tree Project	2,000	-
First Responders (FREDA)	4,765	2,093
	<hr/>	<hr/>
1,429,547	<hr/>	<hr/>
Restricted-purpose spending-rate distributions and appropriations		
Endowment Contributions	10,206	15,197
	<hr/>	<hr/>

Note 13 - Combined Federal Campaign and Trust Fund

Historically, United Way of Abilene has conducted local fundraising campaigns in the Abilene area on behalf of the Combined Federal Campaign (CFC). Through the CFC, donors designate their contributions to a wide variety of charitable organizations, and United Way of Abilene distributes the campaign proceeds accordingly.

Amounts collected for the CFC that have not yet been distributed to donor-designated charities at year end are recorded as Cash-Trust Funds and an offsetting Trust Funds Payable in the Statements of Financial Position. No undistributed donor-designated cash for the CFC was held by United Way of Abilene at December 31, 2018. Donor-designated cash held for the CFC at December 31, 2017 was \$39,140.

In 2018 and 2017, United Way of Abilene acted as a fiscal agent for CFC gifts designated to agencies other than United Way of Abilene and does not recognize the promises to give, contribution revenue, or allocation expense related to these contributions in its consolidated financial statements. However, certain contributions to the CFC are designated for the United Way of Abilene, and these funds are included in United Way of Abilene's consolidated financial statements.

The CFC reimburses United Way of Abilene annually for campaign and administrative expenses incurred in its role as a regional Principal Combined Funds Organization (PCFO) for the CFC. The CFC approves the administrative budget that is prepared by United Way of Abilene. A receivable is recorded at year end for the annual CFC reimbursements that are due to the United Way of Abilene. For the 2017 and 2018 campaign, United Way of Abilene did not serve as a regional PCFO for the CFC and, as such, did not receive promises to give designated to other agencies during the years ended December 31, 2018 and 2017.

A summary of the CFC total campaign pledges, the amounts designated to United Way of Abilene, and the cost reimbursements paid to the United Way of Abilene for the years ended December 31, 2018 and 2017, are as follows:

	2018	2017
CFC revenue designated to United Way of Abilene, net of allowance for uncollectible pledges	\$ 884	\$ -
CFC Cost Reimbursement to be Paid to United Way of Abilene	620	16,958
 Total United Way of Abilene CFC Related Revenue	 \$ 1,504	 \$ 16,958

Note 14 - 2-1-1 Texas Call for Help

Since June 2002, 2-1-1 Texas A Call for Help (2-1-1 TX ACFH) information and referral services has been administered by United Way of Abilene. 2-1-1 TX ACFH has implemented technology to coordinate services across the entire community of West Central Texas, in the area of emergency provision of basic needs such as food, clothing, shelter, rent, utility assistance, child care, senior services, disaster relief, and other programs. The intent of the coordination of services is to minimize duplications of services and to maximize the participating organization's financial assistance and services to those in need.

Since its formation, 2-1-1 TX ACFH has provided information and referral services for individuals seeking assistance and for organizations seeking to provide assistance in the 19 counties of West Central Texas as well as additional counties outside of the West Central Texas area.

United Way of Abilene directs and manages the following additional programs and services through 2-1-1 TX ACFH:

- 1) *A Call-For Help Abilene*- United Way of Abilene administers the City of Abilene (the City) contract for the provision of information and referral services to the citizens of Abilene. The agreement is subject to annual review and approval through the budgeting process of the City. The City provides personnel assistance, salary, and benefits for one City of Abilene employee who receives work direction from the United Way of Abilene, Inc. In addition, the City provides funding support for the compensation of information and referral specialists and other 2-1-1 TX ACFH operating costs. The City of Abilene contract provided \$90,900, for both the years ended December 31, 2018 and 2017, for the operations of 2-1-1 TX ACFH.
- 2) *Big Country Volunteer Organizations Active in Disaster (BCVOAD)*- United Way of Abilene serves as the fiscal agent for BC VOAD and administers and coordinates the BC VOAD program which assists area residents and agencies in planning, training, and preparing for disasters. When flooding, tornadoes, or other disasters occur, the BC VOAD coordinates the recovery efforts with agencies and works in cooperation with the emergency management divisions of the counties of West Central Texas to coordinate the delivery of relief assistance to disaster victims.
- 3) *Basic Needs Network (BNN)* - United Way of Abilene is the lead agency of a collaborative of West Central Texas organizations that use VisionLink's Community OS web-based software as an information and referral resource and a case management tool. These organizations include United Way agencies, other nonprofit organizations, and faith-based organizations. This collaborative had 141 active Community OS users at 40 agencies at December 31, 2018 and 2017.
- 4) *Law Enforcement After-Hours Emergency Assistance Project (LEAEAP) and First Responders Emergency and Disaster Assistance (FREDA) Program* - The LEAEAP was created during 2009 as a collaborative effort of the Abilene Police Department, the Abilene Association of Congregations, the Taylor County Sheriff's Office, and United Way of Abilene. The LEAEAP was formed to provide a simple and comprehensive process that addressed the need for helping people who have a catastrophic emergency need for food, gasoline, or lodging during hours that no community-based basic needs program is available. This project covers only Taylor County. United Way of Abilene is the fiscal agent for the LEAEAP collaboration. United Way of Abilene did not disburse LEAEAP funds during the year ended December 31, 2018 and disbursed \$1,289 during the year ended December 31, 2017. This program was expanded in 2016 to create the First Responders Emergency and Disaster Assistance (FREDA) program, which continues the activities of LEAEAP but also allows disbursements of funds for victims of fires and natural disasters. United Way of Abilene disbursed \$4,764 and \$2,077 for the FREDA program during the years ended December 31, 2018 and 2017, respectively.

- 5) *Military Partnership of West Central Texas* - The Military Partnership is a collaboration of organizations working together to reduce duplication and improve services to veterans, active duty, reserve, as well as Texas National Guard forces and their families.
- 6) *TXU Energy Aid Program* - United Way of Abilene receives funding from TXU Energy to provide electric utility assistance for eligible individuals and families who need temporary assistance in making electric utility bill payments.
- 7) *H-E-B Feast of Sharing* - The H-E-B Feast of Sharing Holiday Dinner brings the community together and serves a free meal to local residents in the Abilene Civic Center. A Call for Help serves on the steering committee and coordinates volunteers for the Abilene HEB Feast of Sharing.
- 8) *Resources Roundup* - A collaborative effort of Region 14 Education Service Center, Abilene Independent School District, Head Start, and 2-1-1 TX ACFH to provide a festival-like outreach event for families with young children to learn what services are available for them. 56 agencies and 708 people participated in 2018, and 47 agencies and 786 people participated in 2017, including activities to engage children while parents learn about the services.

Along with the oversight from the United Way of Abilene board of directors, there is a 30 member 2-1-1 TX ACFH advisory council.

Note 15 - Texas Information and Referral Network Contracts (Unaudited)

In 2004, 2-1-1 TX ACFH was designated by the State of Texas Health and Human Services Commission's (HHSC) 2-1-1 Texas Information and Referral Network (TIRN) as the Area Information Center (AIC) for the 19 counties of West Central Texas. As part of the requirements for the designation, 2-1-1 TX ACFH achieved accreditation by the Alliance of Information and Referral System (AIRS). The AIRS international standards of excellence for the provision of information and referral services are the baseline for the scope of work for this contract.

2-1-1 is the nationally designated phone number for information and referral assistance across the United States. The 2-1-1 TX ACFH is part of the 2-1-1 Texas statewide telephone and content resource management system (CRM) to better connect citizens to health and human services. During times of emergencies, 2-1-1 TX ACFH can call upon outside resources to ensure that citizens in the West Central Texas region are able to get resources and answers to important questions. The Texas Information and Referral Network (TIRN), authorized by the Texas legislature, is tasked with development, coordination, and implementation of a statewide information and referral network. The Network is administered by the Texas Health and Human Services Commission.

The performance period of the current HHSC contracts are generally from September 2018 through August 2019; however, one contract performance period ranges from October 2018 through September 2019. The current contracts allow for an annual aggregate cost reimbursement for the provision of Information and Referral Services in West Central Texas. All 2-1-1 TX ACFH work is reported monthly and annually to TIRN and must remain within standards set forth in the contract's scope of work to qualify for payment.

In addition to a general operations contract for information and referral services, United Way of Abilene's 2-1-1 TX ACFH contracts with HHSC to provide the additional services described below:

- 1) *TIRN Disaster Warm Center*-2-1-1 TX ACFH serves as one of three 2-1-1 Warm Centers in Texas. As a Warm Center, ACFH is equipped with hardware and skills to respond, with very short notice, to state-level emergency events. Being ready or "warm" and ready to stand-up, the Warm Center, when called on by TIRN, includes the ability to staff-up with an additional 20 call specialists who are trained temporary staff and/or volunteers and to extend work hours for the Center to provide for high volume call with capacity to operate 24/7. The Warm Center participated in efforts to improve protocols for responding to regional and local disaster as 2-1-1 calls can be routed statewide. All AICs must have appropriate information for call handling. Warm Center Resource Managers are available to assist with Disaster/Event Resource Management and are responsible for certain statewide Database functions during Disaster/Event.
- 2) *State of Texas Emergency Assistance Registry (STEAR)* - 2-1-1 TX ACFH facilitates registry in an all-hazards tool for local emergency managers. Texans with special needs are encouraged to dial 2-1-1 option 4 to register if they need help getting out of harm's way in the event of a disaster or emergency.
- 3) *TIRN Child Care Information and Referral Services* - 2-1-1 TX ACFH provides child care resources and referral services to the West Central Texas area. The program connects those with child care needs to licensed and registered organizations that provide child care services.

2-1-1 TX ACFH reported revenue of \$431,097 and \$420,196 in 2018 and 2017, respectively, from the HHSC TIRN contracts.

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

Program highlights include 30,329 and 51,705 calls handled by 2-1-1 TX ACFH call specialists for 2018 and 2017, respectively, summarized by counties served and by caller need categories.

	2018	2017
Number of calls by County		
Brown County	1,045	1,236
Callahan County	447	519
Coleman County	268	273
Comanche County	272	379
Eastland County	608	740
Fisher County	109	116
Haskell County	166	206
Jones County	457	569
Kent County	13	14
Knox County	110	99
Mitchell County	263	342
Nolan County	658	790
Runnels County	243	242
Scurry County	485	614
Shackelford County	80	86
Stephens County	238	267
Stonewall County	33	33
Taylor County	12,916	14,694
Throckmorton County	25	30
Out of Area Counties	11,893	30,420
Refused/Unknown	-	36
Total information and referral calls	<u>30,329</u>	<u>51,705</u>

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

Caller data classified by the AIRS-defined need categories	2018	2017
Art, culture and recreation	21	57
Clothing/personal/household needs	1,152	1,128
Disaster services	1,668	14,348
Education	76	102
Employment	253	187
Food/meals	9,225	10,736
Health care	7,949	10,685
Housing	6,438	5,097
Income/Financial support and assistance	928	1,312
Individual, family, and community support	2,092	1,762
Information services	356	670
Legal, consumer and public safety	931	1,091
Mental health and addictions	535	606
Other government/economic services	80	128
Transportation	1,633	1,474
Utilities assistance	8,761	5,984
Volunteers and donations	25	49
Veterans/military	377	620
Early Childhood Education	8	44
Suicide hotlines, threat reporting, response	14	11
Health insurance information, assistance, and programs	437	888
Human trafficking victim assistance, prevention, etc.	<u>1</u>	<u>3</u>
 Total needs identified during information and referral calls	 <u>42,960</u>	 <u>56,982</u>

Note 16 - Retirement Plan

United Way of Abilene has adopted a 401(k) Plan for all eligible employees. Full-time employees who are at least 21 years of age and have completed one year of service are eligible to participate in the program. Completing one year of service is further defined as having worked at least 1,000 hours. For each contribution period, a participant may withhold an elective deferral of compensation up to the maximum amount that will not cause the Plan to violate the actual deferral percentage (ADP) test of the Plan Year. United Way of Abilene may make a matching contribution of up to 5% of the participating employee's annual compensation. For eligible employees, United Way of Abilene may also contribute up to 3% of the employee's annual compensation to the Plan. For the years ended December 31, 2018 and 2017, United Way contributed \$32,366 and \$36,546, respectively, to the Plan.

Note 17 - Concentration of Credit Risk

The bank balances of United Way of Abilene's demand deposits with financial institutions totaled \$731,367 and \$1,198,619 at December 31, 2018 and 2017, respectively. These are secured by FDIC coverage and securities held by the pledging financial institution's agent bank in United Way of Abilene's name.

The majority of the contributions received by United Way of Abilene come from local and regional donors. Local and regional economic conditions have a direct impact on the ability of these donors to make contributions.

Diversification of the workplace and individual donors helps to mitigate the effect of an economic downturn or upturn in a particular sector of the local and regional economy.

Investments are made by diversified investment managers whose performance is monitored by United Way of Abilene and the Board of Directors. Although the fair values of investments are subject to fluctuation on a year-to-year basis, the United Way of Abilene and the Board of Directors believe that the investment policies and guidelines are prudent for the long-term welfare of the organization.

Note 18 - Fair Value Measurement

Authoritative standards establish a fair value hierarchy that distinguishes between assumptions based on market data (observable inputs) and management's assumptions (unobservable inputs). Determining where an asset falls within that hierarchy depends on the lowest level input that is significant to the fair value measurement as a whole. An adjustment to the pricing method used within either Level 1 or Level 2 inputs could generate a fair value measurement that effectively falls in a lower level in the hierarchy. The hierarchy consists of the three broad levels as follows:

Level 1 – Quoted market prices (unadjusted) in active markets for identical assets and liabilities. Level 1 assets include publicly traded securities and mutual funds. Valuations of these instruments do not require a high degree of judgment, as valuations are based on quoted prices in readily available, active markets.

Level 2 – Quoted prices for similar assets or liabilities in active markets; quoted prices for identical or similar assets or liabilities that are not active; and inputs other than quoted prices that are observable, such as models or other valuation methodologies. Assets in this category generally include real estate, life insurance, certain debt securities, hedge funds, and other equity instruments.

Level 3 – Unobservable inputs developed using management's and/or third-party estimates and assumptions, which reflect those that market participants would use. These inputs require significant management judgment or estimation. Assets in this category generally include certain hedge funds, private equity funds, privately held stock, and debenture bonds. These financial instruments have inputs that cannot be validated by readily determinable market data and generally involve considerable judgment by management.

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

The determination of where an asset or liability falls within the hierarchy requires significant judgment. United Way of Abilene evaluates its hierarchy disclosures periodically and based on various factors, it is possible that an asset or liability may be classified differently from period to period. However, United Way of Abilene expects that changes in classifications between different levels will be rare.

United Way uses net asset value (NAV) per share, or its equivalent, such as member units or an ownership interest in partners' capital, as a practical expedient to estimate the fair values of certain hedge funds, private equity funds, funds of funds, and limited partnerships, which do not have a readily determinable fair value. Investments that are measured at fair value using NAV per share as a practical expedient are not classified in the fair value hierarchy.

The following tables summarize assets measured at fair value on a recurring basis, except those measured at cost or by using NAV per share as a practical expedient, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

	Fair Value Measures at December 31, 2018 Using			
	December 31, 2018	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
United Way Foundation of Abilene investments				
Mutual funds				
Intermediate-term bond	\$ 176,421	\$ 176,421	\$ -	\$ -
Short-term bond	238,332	238,332	-	-
Domestic stock	7,334	7,334	-	-
International Stock	16,189	16,189	-	-
Equity securities				
Large Core	350,367	350,367	-	-
Large Blend	75,918	75,918	-	-
Large Value	424,456	424,456	-	-
Large Growth	122,875	122,875	-	-
Mid Core	14,497	14,497	-	-
Mid-Cap Blend	31,053	31,053	-	-
Small Blend	7,764	7,764	-	-
Debt securities				
Corporate bonds	148,197	-	148,197	-
Agency securities				
Mortgage-backed	84,990	-	84,990	-
Life Insurance	19,202	-	19,202	-
	\$ 1,717,595	\$ 1,465,206	\$ 252,389	\$ -

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

	Fair Value Measures at December 31, 2017 Using			
	December 31, 2017	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
United Way Foundation of Abilene investments				
Mutual funds				
Intermediate-term bond	\$ 156,164	\$ 156,164	\$ -	\$ -
Multisector bond	38,990	38,990	-	-
Muni National short-term bond	212,497	212,497	-	-
Short-term bond	135,973	135,973	-	-
Short-term government	58,325	58,325	-	-
Equity securities				
Large Core	334,115	334,115	-	-
Large Blend	22,984	22,984	-	-
Large Value	461,512	461,512	-	-
Large Growth	824,849	824,849	-	-
Life Insurance	4,683	-	4,683	-
	\$ 2,250,092	\$ 2,245,409	\$ 4,683	\$ -

For certain types of investments that calculate net asset value per share but are not publicly traded, additional disclosure is required to assist in understanding the nature and risk of these investments by major categories.

The table below summarizes the fair value and other pertinent liquidity information of investments in major categories held in beneficial interest in assets held at CFA at December 31, 2018 and 2017:

	Fair Value 12/31/2018	Unfunded Commitments 12/31/2018	Redemption Frequency 12/31/2018	Redemption Notice Period 12/31/2018
	Fair Value 12/31/2017	Unfunded Commitments 12/31/2017	Redemption Frequency 12/31/2017	Redemption Notice Period 12/31/2017
Beneficial interest held at CFA				
Fixed income/absolute return funds (a)				
	\$ 46,528	\$ -	Daily	None
Beneficial interest held at CFA				
Fixed income/absolute return funds (a)				
	\$ 49,927	\$ -	Daily	None

(a) This category includes investment funds that invest in a diversified portfolio of primarily U.S. based fixed income securities including: corporate bonds, treasury, agency, MBS, futures, options, and swaps. The management of the fund has discretion to allocate among the various asset groups within a risk management structure that imposes percentage allocation maximums to individual classes of securities based on rating, risk, and other criteria. Allocation to various asset types and selection of securities are influenced by economic growth, monetary policy, fiscal policy, dollar policy, commodity prices, and relative valuations. The fair value of the investments in this category has been established using the net asset value per share of the investments as provided by the fund managers.

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

The following is a reconciliation presented in the three-tier fair value hierarchy and the statement of net position:

	2018	2017
Carried at fair value		
Investments	\$ 1,698,393	\$ 2,245,409
Cash surrender value of life insurance	19,202	4,683
Total investments carried at fair value	<u>1,717,595</u>	<u>2,250,092</u>
Carried at amortized cost		
Cash and cash equivalents	1,238,113	34,245
Total investments and CSV of life insurance included in Statement of Financial Position	<u>\$ 2,955,708</u>	<u>\$ 2,284,337</u>
Carried at NAV per share		
Beneficial interest in assets held at CFA	\$ 46,528	\$ 49,927

Description of Valuation Techniques

The following methods and assumptions were used to estimate the fair value of each class of financial instrument:

- Mutual Funds and Equity Securities - Fair value is based on quoted market prices.
- Debt and Agency Securities – Fair value based on quoted market prices of similar assets and other observable inputs.
- Cash Surrender Value of Life Insurance - The fair values of these assets are estimated based on current realizable value after surrender charges.

Note 19 - Investment Income

United Way of Abilene's outside managed investments primarily include stocks, bonds, mutual funds, and other assets.

Investment income, as presented on the Statement of Activities, consisted of the following for the years ended December 31, 2018 and 2017:

	2018	2017
Interest and dividend income	\$ 56,247	\$ 39,215
Distributions on assets held at CFA	1,199	-
Net realized and unrealized gains (losses)	(58,463)	99,296
External investment expenses	(10,017)	(9,304)
Total investment income (loss)	<u>\$ (11,034)</u>	<u>\$ 129,207</u>

Note 20 - Endowment

Authoritative standards prescribe disclosures on the net asset classification of donor restricted endowment funds for a not-for-profit organization that is subject to an enacted version of Uniform Prudent Management of Institutional Funds Act (UPMIFA) and required disclosures about endowment funds.

United Way of Abilene's endowment consists of the investment assets held by United Way Foundation of Abilene (see Note 1).

Interpretation of Relevant Law

United Way of Abilene, relying on information and advice from legal counsel and appointed officers, has interpreted UPMIFA to require the preservation of the historic dollar value of donor-restricted endowment funds, absent explicit donor direction to the contrary. As a result of this interpretation, for financial reporting purposes, United Way of Abilene classifies net assets with donor restrictions the historic dollar value of assets held as donor-restricted endowment, including any subsequent gifts and any accumulations to donor-restricted endowments made in accordance with the instructions of the applicable gift instruments.

Endowment net assets consist of the following at December 31, 2018:

	Without Donor Restriction	With Donor Restriction	Total
Board designated Donor restricted	\$ 580,411 -	\$ - 2,202,764	\$ 580,411 2,202,764
Total endowment net assets	<u>\$ 580,411</u>	<u>\$ 2,202,764</u>	<u>\$ 2,783,175</u>

Endowment net assets consist of the following at December 31, 2017:

	Without Donor Restriction	With Donor Restriction	Total
Board designated Donor restricted	\$ 573,105 -	\$ - 2,150,535	\$ 573,105 2,150,535
Total endowment net assets	<u>\$ 573,105</u>	<u>\$ 2,150,535</u>	<u>\$ 2,723,640</u>

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

Changes in endowment net assets for the year ended December 31, 2018 are as follows:

	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, January 1	\$ 573,105	\$ 2,150,535	\$ 2,723,640
Investment return			
Investment income held by others	(4,159)	(22,295)	(26,454)
Contribution to endowment, net of discount	10,206	74,524	84,730
Withdrawals and distributions	(16,927)	-	(16,927)
Contribution from United Way of Abilene	<u>18,186</u>	<u>-</u>	<u>18,186</u>
Endowment net assets, December 31	<u><u>\$ 580,411</u></u>	<u><u>\$ 2,202,764</u></u>	<u><u>\$ 2,783,175</u></u>

Changes in endowment net assets for the year ended December 31, 2017 are as follows:

	Without Donor Restriction	With Donor Restriction	Total
Endowment net assets, January 1	\$ 533,990	\$ 2,025,497	\$ 2,559,487
Investment return			
Investment income held by others	52,096	72,796	124,892
Contribution to endowment, net of discount	15,197	52,242	67,439
Withdrawals and distributions	(45,218)	-	(45,218)
Contribution from United Way of Abilene	<u>17,040</u>	<u>-</u>	<u>17,040</u>
Endowment net assets, December 31	<u><u>\$ 573,105</u></u>	<u><u>\$ 2,150,535</u></u>	<u><u>\$ 2,723,640</u></u>

Funds with Deficiencies

From time to time, the fair value of assets associated with individual donor-restricted endowment accounts may fall below the level that the donor or UPMIFA requires United Way of Abilene to retain for perpetuity. A deficiency of this nature would be reported in unrestricted net assets. Subsequent gains that restored the fair value of the assets of the endowment fund to the required level would be classified as an increase in unrestricted net assets. No individual donor-restricted endowment accounts fell below this threshold as of December 31, 2018 and 2017.

Return Objectives and Risk Parameters

United Way of Abilene has adopted investment and spending policies that attempt to provide a predictable stream of funding for maintenance supported by endowment while seeking to maintain the real purchasing power of the endowment. Endowment assets are invested to yield a level of return to meet the objectives of the fund while adhering to a prudent level of risk.

Strategies Employed for Achieving Objectives

To satisfy its long-term rate-of-return objectives, United Way of Abilene relies on a total return strategy in which investment returns are achieved through capital appreciation and current yield.

Spending Policy and How Investment Objectives Relate to Spending Policy

In accordance with UPMIFA, United Way of Abilene considers the following factors in determining spending policy:

1. The duration and preservation of the endowment fund
2. The purposes of the organization and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the organization
7. The investment policies of the organization

The spending policy of United Way of Abilene will be reviewed periodically using the seven factors above and approved by the Board of Directors in conjunction with the annual budget. Any subsequent modifications to the spending policy will be approved by the Board of Directors. Due to approved distribution rates by the board of the Community Foundation of Abilene, Inc. and United Way of Abilene Foundation, distributions may vary from year to year. United Way of Abilene appropriates funds for expenditure as they are utilized for its charitable purposes.

Note 21 - Related Parties

During the years ending December 31, 2018 and 2017, United Way of Abilene employees, management, and board members were involved within the community and held board positions with various nonprofits and granting agencies related to the organization. Individuals related to the above-mentioned organizations are not permitted to vote on proposed grants to entities for which they serve as officers or directors. Total related party revenue was \$640,355 and \$624,316 for the years ending December 31, 2018 and 2017, respectively. Total related party expenses were \$50,825 and \$48,798 for the years ending December 31, 2018 and 2017, respectively.

Note 22 - Recent Accounting Pronouncements

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842) intended to improve financial reporting regarding leasing transactions. The new standard affects all companies and organizations that lease assets. The standard will require organizations to recognize on the statement of financial condition the assets and liabilities for the rights and obligations created by those leases if the lease terms are more than 12 months. The guidance also will require qualitative and quantitative disclosures providing additional information about the amounts recorded in the financial statements. The amendments in this update are effective for the fiscal year beginning after December 15, 2019. The Organization is evaluating the potential impact of the amendment on its financial statements.

Note 23 - Adoption of Accounting Standards Update 2016-14

As disclosed in Note 2, United Way of Abilene, Inc. adopted the provisions of ASU 2016-14, *Presentation of Financial Statements for Not-For-Profit Entities* as of January 1, 2018. The following is a summary of the effects of the change in accounting policy in United Way of Abilene, Inc.'s December 31, 2017 statement of financial position.

	As Previously Reported	Adoption of ASU 2016-14	As Restated
Temporarily restricted net assets	\$ 788,623	\$ (788,623)	\$ -
Permanently restricted net assets	\$ 2,080,298	\$ (2,080,298)	\$ -

United Way of Abilene, Inc.
 Notes to Consolidated Financial Statements
 December 31, 2018 and 2017

The following is a summary of the effects of the change in accounting policy in United Way of Abilene, Inc.'s December 31, 2017 income statement.

As Previously Reported:

	Temporarily Restricted	Permanently Restricted
Total public support	\$ 232,731	\$ 52,241
Total revenue and support	\$ 302,358	\$ 52,241
Change in net assets	\$ 302,358	\$ 58,613
Net assets at beginning of year	\$ 486,265	\$ 2,021,685
Net assets at end of year	\$ 788,623	\$ 2,080,298

Adoption of ASU 2016-14:

	Net assets with donor restrictions
Total public support	\$ 284,972
Total revenue and support	\$ 354,599
Change in net assets	\$ 360,971
Net assets at beginning of year	\$ 2,507,950

Note 24 - Subsequent Events

United Way of Abilene has evaluated subsequent events through August 9, 2019, the date the consolidated financial statements were available to be issued.



Supplementary Information
December 31, 2018

United Way of Abilene, Inc.

United Way of Abilene, Inc.
Consolidating Statement of Financial Position
December 31, 2018

	Total	Eliminations	United Way of Abilene, Inc.	United Way Foundation of Abilene
Assets				
Cash and cash equivalents	\$ 731,367	\$ -	\$ 731,262	\$ 105
Contract revenue receivable	103,444	(802)	104,246	-
Receivables - other	363	-	363	-
Campaign pledges receivable, net	1,024,498	-	1,024,498	-
Prepaid expenses	11,650	-	11,650	-
Investments	2,936,506	-	1,126,406	1,810,100
Cash surrender value of life insurance	19,202	-	0	19,202
Beneficial interest in assets held by others	46,528	-	46,528	-
Endowment promises to give, net of discount	954,570	-		954,570
Property and equipment, net	47,171	-	47,171	-
Total assets	\$ 5,875,299	\$ (802)	\$ 3,092,124	\$ 2,783,977
Liabilities				
Accounts payable	\$ 31,970	\$ (802)	\$ 31,970	\$ 802
Deferred revenue	13,986	-	13,986	-
Payroll and benefits payable	56,631	-	56,631	-
Community funds commitment	1,339,990	-	1,339,990	-
Trust funds payable	-	-	-	-
Total liabilities	1,442,577	(802)	1,442,577	802
Net Assets				
Without donor restriction				
Undesignated	683,238	-	683,238	-
Board Designated	1,002,021	-	421,610	580,411
With donor restriction	2,747,463	-	544,699	2,202,764
Total net assets	4,432,722	-	1,649,547	2,783,175
Total liabilities and net assets	\$ 5,875,299	\$ (802)	\$ 3,092,124	\$ 2,783,977

	Without Donor Restriction	With Donor Restriction	Total
OPERATING REVENUES			
Public support from annual campaigns			
2018 - 2019 Campaign	\$ -	\$ 1,675,748	\$ 1,675,748
2017 - 2018 Campaign	1,188	110,119	111,307
Federal and state employee campaigns	-	2,038	2,038
Foundation contributions, net of discount	-	84,730	84,730
Net assets released from restrictions			
Satisfaction of program or period restriction (Note 12)	1,980,796	(1,980,796)	-
Total public support	<u>1,981,984</u>	<u>(108,161)</u>	<u>1,873,823</u>
Other public support and revenues:			
TXU Energy Aid Program	-	66,791	66,791
First Responders Emergency and Disaster Aid	-	4,100	4,100
Community Network - State Contracts	431,097	-	431,097
Community Network - Other Funding	107,480	29,024	136,504
Special events:			
Gross revenue from special events	258,529	-	258,529
Less cost of direct benefits to donors	(56,363)	-	(56,363)
Net revenue from special events	<u>202,166</u>	<u>-</u>	<u>202,166</u>
Assets for Independence Revenue	3,570	-	3,570
CFC administrative reimbursement	620	-	620
Sponsorships	25,525	-	25,525
Investment return, net	11,260	(22,294)	(11,034)
Other revenue	11,284	-	11,284
Net assets released from restrictions			
Satisfaction of program or period restriction (Note 12)	87,519	(87,519)	-
Total revenue and other support	<u>880,521</u>	<u>(9,898)</u>	<u>870,623</u>
Total revenues	<u>2,862,505</u>	<u>(118,059)</u>	<u>2,744,446</u>
OPERATING EXPENSES			
Program services	2,213,394	-	2,213,394
Supporting services	604,585	-	604,585
Total expenses	<u>2,817,979</u>	<u>-</u>	<u>2,817,979</u>
OPERATING EXCESS (LOSS)	44,526	(118,059)	(73,533)
Contributions from UWA to UW Foundation	-	-	-
Change in Beneficial Interest in Assets Held by Others	-	(3,399)	(3,399)
Change in Net Assets	44,526	(121,458)	(76,932)
Net Assets at Beginning of Year	<u>1,640,733</u>	<u>2,868,921</u>	<u>4,509,654</u>
Net Assets at End of Year	<u>\$ 1,685,259</u>	<u>\$ 2,747,463</u>	<u>\$ 4,432,722</u>

United Way of Abilene, Inc.
Consolidating Statement of Activities
Year Ended December 31, 2018

United Way of Abilene, Inc.			United Way Foundation of Abilene		
Without Donor Restriction	With Donor Restriction	Total	Without Donor Restriction	With Donor Restriction	Total
\$ -	\$ 1,675,748	\$ 1,675,748	\$ -	\$ -	\$ -
1,188	110,119	111,307	-	-	-
-	2,038	2,038	-	-	-
-	-	-	-	84,730	84,730
<u>1,970,590</u>	<u>(1,970,590)</u>	<u>-</u>	<u>10,206</u>	<u>(10,206)</u>	<u>-</u>
<u>1,971,778</u>	<u>(182,685)</u>	<u>1,789,093</u>	<u>10,206</u>	<u>74,524</u>	<u>84,730</u>
-	66,791	66,791	-	-	-
-	4,100	4,100	-	-	-
431,097	-	431,097	-	-	-
107,480	29,024	136,504	-	-	-
258,529	-	258,529	-	-	-
(56,363)	-	(56,363)	-	-	-
<u>202,166</u>	<u>-</u>	<u>202,166</u>	<u>-</u>	<u>-</u>	<u>-</u>
3,570	-	3,570	-	-	-
620	-	620	-	-	-
25,525	-	25,525	-	-	-
15,419	-	15,419	(4,159)	(22,294)	(26,453)
11,284	-	11,284	-	-	-
<u>87,519</u>	<u>(87,519)</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<u>884,680</u>	<u>12,396</u>	<u>897,076</u>	<u>(4,159)</u>	<u>(22,294)</u>	<u>(26,453)</u>
<u>2,856,458</u>	<u>(170,289)</u>	<u>2,686,169</u>	<u>6,047</u>	<u>52,230</u>	<u>58,277</u>
2,213,394	-	2,213,394	-	-	-
<u>587,658</u>	<u>-</u>	<u>587,658</u>	<u>16,927</u>	<u>-</u>	<u>16,927</u>
<u>2,801,052</u>	<u>-</u>	<u>2,801,052</u>	<u>16,927</u>	<u>-</u>	<u>16,927</u>
55,406	(170,289)	(114,883)	(10,880)	52,230	41,350
(18,186)	-	(18,186)	18,186	-	18,186
<u>-</u>	<u>(3,399)</u>	<u>(3,399)</u>	<u>-</u>	<u>-</u>	<u>-</u>
37,220	(173,688)	(136,468)	7,306	52,230	59,536
<u>1,067,628</u>	<u>718,387</u>	<u>1,786,015</u>	<u>573,105</u>	<u>2,150,534</u>	<u>2,723,639</u>
<u>\$ 1,104,848</u>	<u>\$ 544,699</u>	<u>\$ 1,649,547</u>	<u>\$ 580,411</u>	<u>\$ 2,202,764</u>	<u>\$ 2,783,175</u>

United Way of Abilene, Inc.
 Reconciliation of Total Campaign Pledges and Reported Revenues
 December 31, 2018

	2018	2017
Pledges per campaign results:		
United Way (UWAb) 2018-2019 campaign	\$ 1,755,748	\$ 125,000
United Way (UWAb) 2017-2018 campaign	79,111	1,899,475
United Way (UWAb) 2016-2017 campaign	-	110,384
Total campaign pledges	<u>1,834,859</u>	<u>2,134,859</u>
Plus:		
UWAb portion of CFC 2017-2018 campaign	884	-
UWAb portion of SEC 2017 and 2018 campaigns	<u>1,154</u>	-
Total Federal and State Campaigns	<u>2,038</u>	-
Net Campaign Results	1,836,897	2,134,859
Pledge loss allowance and changes in allowance estimates		
2018-2019 campaigns	(80,000)	-
2017-2018 campaigns	32,196	(90,000)
2016-2017 campaigns	-	17,468
2015-2016 campaigns	-	2,331
Total pledge loss allowance	<u>(47,804)</u>	<u>(70,201)</u>
Total Public Support from Annual Campaigns per Financial Statements	<u>\$ 1,789,093</u>	<u>\$ 2,064,658</u>

	Community Resources and				
	Millitary Support	2-1-1 Operations	Warm Center	STEAR	Child Care
Assistance Grants					
Downtown Abilene Initiative	\$ -	\$ -	\$ -	\$ -	\$ -
K-Ready Kids	-	-	-	-	-
TXU Energy Assistance	-	-	-	-	-
TXU Beat the Heat Program	2,153	-	-	-	-
First Responders E&D Assistance	-	-	-	-	-
Total assistance grants	<u>2,153</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
Personnel Expenses					
Salaries and Wages	-	191,812	34,172	27,844	14,079
Contract Services	4,167	48,379	14,038	-	-
Health Insurance	-	34,134	7,312	6,169	2,793
401k Contributions	-	10,885	529	2,720	-
Payroll Taxes	-	14,839	2,787	2,192	1,101
Workers Compensation Insurance	-	766	267	123	-
Staff Development	<u>76</u>	<u>406</u>	<u>-</u>	<u>-</u>	<u>-</u>
Total personnel expenses	<u>4,243</u>	<u>301,221</u>	<u>59,105</u>	<u>39,048</u>	<u>17,973</u>
Other Expenses					
Travel	-	3,040	-	-	-
Annual Meeting	-	-	-	-	-
Community Events	500	750	-	-	-
Professional Fees	-	3,347	-	-	-
Supplies	2,646	6,599	2,897	502	-
Telephone	616	3,992	1,493	-	-
Postage and Shipping	-	131	-	-	-
Rent	3,117	15,000	-	-	-
Parking	-	960	-	-	-
Security - Alarm	-	203	-	-	-
Office Equipment	-	4,446	-	-	-
Equipment Lease/Maintenance	-	3,406	563	-	-
Computer Software	-	1,059	-	-	-
Internet Expense	-	1,143	-	-	-
Maintenance Agreement - Software	-	1,101	-	-	-
IT Consulting - Tech Support	68	2,993	720	-	-
Printing	-	1,714	-	-	-
Advertising	2,215	-	-	-	-
Marketing	557	9,527	-	-	357
Dues/Memberships	-	639	-	-	-
IDA 7 Disbursements	-	-	-	-	-
Property/Liability Insurance	-	1,322	-	-	-
Directors/Officers Insurance	-	414	-	-	-
Depreciation	-	598	-	-	-
Indirect cost allocation	-	29,685	7,198	4,394	-
Total other expenses	<u>9,718</u>	<u>92,068</u>	<u>12,871</u>	<u>4,896</u>	<u>357</u>
Total expenses	<u>\$ 16,114</u>	<u>\$ 393,289</u>	<u>\$ 71,976</u>	<u>\$ 43,944</u>	<u>\$ 18,330</u>

United Way of Abilene, Inc.
Schedule of Community Impact Expenses
For the Year Ended December 31, 2018

Regional Coordinated Transportation Planning		Villages at Westlake	K Ready Kids	Individual Development Accounts	Other Impact	TXU Energy Aid	First Responders Emergency Assistance	Total Community Impact
\$ -	\$ -	\$ -	\$ -	\$ -	\$ 6,000	\$ -	\$ -	\$ 6,000
-	-	-	1,250	-	-	-	-	1,250
-	-	-	-	-	-	66,791	-	66,791
-	-	-	-	-	-	-	-	2,153
-	-	-	-	-	-	-	4,764	4,764
-	-	1,250	-	-	6,000	66,791	4,764	80,958
6,138	3,140	-	-	912	55,713	-	-	333,810
-	-	-	-	-	-	-	-	66,584
-	-	-	-	-	6,731	-	-	57,139
340	-	-	-	-	2,761	-	-	17,235
470	277	-	-	72	4,411	-	-	26,149
-	-	-	-	-	-	-	-	1,156
-	-	-	-	-	1,036	-	-	1,518
6,948	3,417	-	-	984	70,652	-	-	503,591
711	-	24	-	-	1,109	-	-	4,884
-	-	-	-	-	19,212	-	-	19,212
570	273	-	-	-	8,436	-	-	10,530
-	-	-	-	-	-	-	-	3,347
555	32	-	-	-	-	-	-	13,231
-	-	-	-	-	-	-	-	6,101
-	-	-	-	-	9	-	-	140
200	-	-	-	-	-	-	-	18,317
-	-	-	-	-	-	-	-	960
-	-	-	-	-	-	-	-	203
-	-	-	-	-	-	-	-	4,446
-	-	-	-	-	-	-	-	3,969
-	-	-	-	-	-	-	-	1,059
-	-	-	-	-	-	-	-	1,143
-	-	-	-	-	-	-	-	1,101
-	-	-	-	-	-	-	-	3,780
-	-	-	-	-	-	-	-	1,714
-	-	-	-	-	126	-	-	2,341
-	-	-	-	-	-	-	-	10,441
-	-	-	-	-	1,080	-	-	1,719
-	-	-	-	7,149	-	-	-	7,149
-	-	-	-	-	-	-	-	1,322
-	-	-	-	-	-	-	-	414
-	-	-	-	-	-	-	-	598
2,632	-	-	-	-	-	-	-	43,908
4,667	305	24	7,149	29,973	-	-	-	162,029
\$ 11,615	\$ 3,722	\$ 1,274	\$ 8,133	\$ 106,625	\$ 66,791	\$ 4,764	\$ 746,578	

United Way of Abilene, Inc.
 Schedule of Agency Program Allocations
 December 31, 2018

Agency	Program	Agency Program Allocation Commitments	
		12/31/18	12/31/17
Abilene Hope Haven	Hope Housing Services	\$ 60,000	\$ 60,000
	Bridge 2 Home	60,000	60,000
Abilene Taylor Public Health District	Healthy Texas Women	-	48,000
	MERCY Health Care Center	50,000	-
Adult Protective Services Partners	Safety and Independence	10,000	14,625
Alliance for Women and Children	Alliance After School Care	24,000	14,625
Alzheimer's Association, North Central Texas	Family Care	28,500	28,500
Ben Richey Boys Ranch	Boys Residential Care	43,354	43,354
Big Brothers Big Sisters - Lone Star	Mentoring	72,177	72,177
Big Country CASA	Court Appointed Special Advocate (CASA)	78,000	31,845
Boys and Girls Club of Abilene	After School Care	72,082	72,082
	Teen Night	10,447	10,447
Cancer Services Network	Patient Assistance	63,000	63,185
Center for Contemporary Arts	ArtReach	6,000	5,000
City of Abilene Adaptive Recreation Services	Adaptive Recreation-Nutrition	50,000	43,876
Communities in Schools of the Big Country	Student Case Management	-	104,500
	Student Success Coaching	104,500	-
Day Nursery of Abilene	Child Care Assistance	157,206	157,206
Dyess Youth Center	Dyess Youth Programs	2,500	2,500
Faith Works of Abilene	Life Skills Education	40,000	34,474
Girl Scouts	Girl Scout Leadership	2,400	2,400
Noah Project	Family Violence Intervention	120,190	120,190
Presbyterian Medical Care Mission	Dental Mission	-	60,000
	Medical Mission	60,000	42,000
Regional Victim Crisis Center	Comprehensive Services for Child Victims	35,000	29,251
	Primary Prevention	37,000	27,161
ResourceCare	ASPIRE	54,000	54,000
	Day Camp	18,000	18,000
Southwestern Diabetic Foundation	Camp Sweeney	9,163	9,163
Boy Scouts	Scout Reach	27,550	27,550
YMCA of Abilene	Youth Development	15,670	15,670
	Phoenix	29,251	29,251
		<hr/> <u>\$ 1,339,990</u>	<hr/> <u>\$ 1,301,032</u>